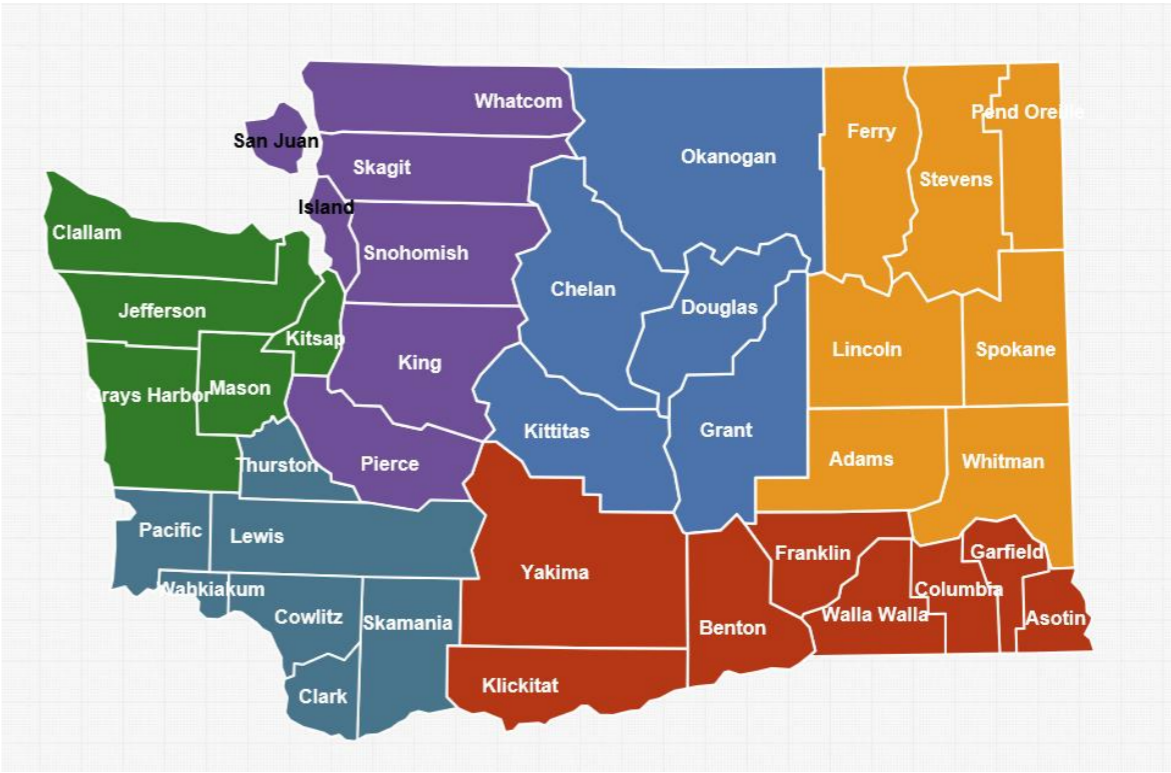


Category B – Core moving services with the option for overnight storage only. This category will not include services for the assembling/disassembling of complex furniture and office systems.

Region 1 Eastern	(Ferry, Stevens, Pend Oreille, Lincoln, Spokane, Adams, Whitman)
Region 2 North Central	(Okanogan, Chelan, Douglas, Kittitas, Grant)
Region 3 Northwest	(Pierce, King, San Juan, Skagit, Snohomish, Whatcom, Island counties)
Region 4 Olympic	(Kitsap, Clallam, Jefferson, Grays Harbor, Mason)
Region 5 South Central	(Yakima, Klickitat, Benton, Franklin, Walla Walla, Columbia, Garfield, Asotin)
Region 6 Southwest	(Thurston, Lewis, Pacific, Wahkiakum, Cowlitz, Clark, Skamania)



Permanent Employee Labor Hourly Rates:
Permanent Employee: refers to an employee who works for and paid directly by the company, including any benefits provided by the company. Permanent employees do not have a predetermined end date to employment.

Truck Hourly Rates:
Medium Truck: refers to any truck with a box length of 14-17 feet (650-850 cubic feet)
Large Truck: refers to any truck with a box length of 18-24 feet (900-1400 cubic feet)

Travel Time and Expenses:
Contractors may charge Purchasers up to 1 hour of Driver Labor Rate plus Truck Hourly Rate for travel time from Contractor's site to Purchaser's site. Any incurred travel related expenses such as parking fees, tolls, ferry fares, or similar, are to be reimbursed by Purchaser at the direct cost incurred by Contractor. Contractors will be required to provide all the receipts for such incurred expenses in order to get reimbursed.

CATEGORY B - MOVING SERVICES ONLY	PERMANENT EMPLOYEE LABOR HOURLY RATES (During Business Hours)				PERMANENT EMPLOYEE LABOR HOURLY RATES (After-Hours/Weekends)				TRUCK HOURLY RATES (not including driver)		TRUCK OVERNIGHT STORAGE	
	Helper (Mover) Hourly Rate	Packer Hourly Rate	Supervisor Hourly Rate	Driver Hourly Rate	Helper (Mover) Hourly Rate	Packer Hourly Rate	Supervisor Hourly Rate	Driver Hourly Rate	Medium Capacity Truck Hourly Rate	Large Capacity Truck Hourly Rate	Medium Capacity Truck 24 hr. Rate	Large Capacity Truck 24 hr. Rate
Region #1 -Eastern (Ferry, Stevens, Pend Oreille, Lincoln, Spokane, Adams, Whitman)	\$37.50	\$37.50	\$62.50	\$45.00	\$37.50	\$37.50	\$62.50	\$45.00	\$67.50	\$67.50	\$137.93	\$137.93

Packing Material and Supply Price List		
Item Description	UOM	Price
1.5 Cubic Foot Carton	Each	\$ 4.50
3.0 Cubic Foot Carton	Each	\$ 6.90
4.5 Cubic Foot Carton	Each	\$ 7.75
Bubble Wrap	Foot	
Shrink Wrap	Roll	

Additional Items/Equipment Percent Markup	
	% Markup
Additional Packing Material/Supplies (items not included above)	30%
Specialty Equipment/Tools	30%